## From Player to Playmaker: E.ON's Role in Shaping Europe's Energy Future

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The energy transition in Europe has entered a new phase.

With a high share of renewables, a system-based approach is required



### We are the playmaker of the green energy transition in Europe



#### **Energy Networks**

We operate the largest energy distribution grid in Europe and are the backbone of the green energy transition with the most critical infrastructure for society.

#### **Top-3 markets**

Regulated asset base<sup>2</sup>

- Germany: €28.0bn
- Sweden: €7.1bn
- Czech Republic: €2.9bn



#### **Energy Infrastructure Solutions**

Industries and cities face major energy supply challenges on their way to climate neutrality. We provide infrastructure solutions to support their decarbonization.

#### **Top-3 markets** Adj. EBITDA<sup>3</sup>

- UK: €0.23bn
- Germany: €0.14bn
- Nordics: €0.11bn



#### **Energy Retail**

We are helping millions of private households and enterprises on their individual green pathway to a net-zero future, providing energy to 47m customers<sup>3</sup>.

#### Top-3 markets<sup>4</sup>

Customer accounts/electricity market share<sup>3</sup>

- Germany: 14m (24%)
- UK: 9m (16%)
- Netherlands: 4m (25%)



## Unique position across the utility value chain and geographical diversification with focus on Germany, central and northern Europe



### Our strategic priorities

#### Growth

The energy transition offers great growth potential for our business model. We are underpinning this with a further expansion of our planned investments: Between 2024 and 2028, we will increase our planned investments to a total of 43 billion euros. This corresponds to roughly a doubling in three years.



#### Sustainability

Sustainability is the core of our strategy and the benchmark for our actions. Our energy distribution grids are the backbone of the energy transition. Together with our customers, our solutions enable us to save more than 100 million tons of  $CO_2$  every year. We ourselves intend to reduce the emissions that we can directly influence by at least 90 percent by 2040.

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#### Digitalization

We are reshaping the energy world through the power of digital innovation. We develop and are responsible for technologies for the energy transition, implement innovative and reliable software solutions, operate our IT platforms and are committed to digitalizing the entire system in all of E.ON's business areas.

### E.ON aims at investing €43bn over a period of 5 years



Capital Markets Story

1. Cash-effective investments including Corporate Functions. Corporate Functions not depicted in the split on the right. 2. Based on EU taxonomy eligible capex. 3. Includes e.g. smart meters in Germany, technical networks services, water businesses, and broadband. 4. Average 2024-28 ROCE over pre-tax cost of capital. 5. IRR post-tax, unlevered vs. post-tax WACC. 6. Central energy procurement revenues excluded. 7. Cumulative OCF before interest and taxes minus minus cumulative economic investments and pension service costs.

Bavaria has more PV installed than entire Subsaharan-Africa



## Example Bavaria – Exponential renewables growth in Bayernwerk electricity network area



## Relevant is what is happening on local level – we simply cannot hit EU targets without physical expansion



### System transformation with 'clever copper'

Distr. grid in Bavaria: +27% (to 195.000 km until 2030)



Changing from a demand-based to a supply-based system will also require a high degree of demand flexibility



Flexibility can be either grid-serving or market-serving – and these can conflict with each other

## An affordable strategy to net zero

E.ON's Energy Playbook lays out a decarbonization scenario that can significantly improve the affordability of the energy transition, reinvigorate industrial growth, promote social cohesion and ultimately make net zero a reality.



Affordable energy is a major challenge for the energy transition ahead

> Energy price surge risks pushing EU economy into stagflation

Strikes, protests in Europe over cost of living and pay

BILL BLOW Energy bills set to rise again this spring hitting RUST BELT **ON THE** RHINE

The deindustrialization of Germany: If Europe's economic motor stalls, the Continent's already polarized political landscape will shudder.

millions of households, say experts – can you get help? Europe Has Fallen Behind the

U.S. and China. Can It Catch Up?

A "competitiveness crisis" is raising alarms for officials and business leaders in the European Union, where investment, income and productivity are lagging.



### Indeed, we are facing an immense investment challenge if we follow current plan

#### Annual investments in energy system to achieve set EU targets Billion € real 2023 p.a., EU27



Power







#### Heat

~40 TWh<sub>el</sub> industrial heat electrification ~58 M heat pumps in buildings



#### Transport

~60 M electric passenger vehicles ~240k electric trucks on the road



New Energy Infrastructure

~40 GW domestic **electrolyzers** 50 Mt/a carbon emissions captured

## The Energy Playbook reduces mounting investments by more than €1 trillion

Energy investment index<sup>1</sup>, 2021=100%, EU27



- EU Reference - Energy Playbook

<sup>1</sup> The index is calculated by dividing annual energy-related investments by the investments in 2021, all adjusted to 2023 real terms. The EU Reference scenario includes targets and projections from REPowerEU & EU Impact Assessment. | Source: E.ON Analysis



## The Energy Playbook lays out three core steps for an affordable transition



Prioritise electrification first

Scale an affordable energy system

Don't trip on the last mile to net zero







### **Step 1:** Prioritise electricity first

**Overall consumption decreases while power demand rises** Final energy consumption, PWh, EU27



<sup>1</sup>Low-carbon H<sub>2</sub> including feedstock demand for industrial processes & synthetic fuel production. | Source: Eurostat, E.ON Energy Playbook scenario



## Electricity is the cheapest decarbonization option for most of the journey

Abatement costs indicate cost-efficient prioritisation of levers possible

CO<sub>2</sub> abatement cost across key levers EU27+3 in 2040, €/tCO<sub>2</sub>e real 2023



### Step 2: Scale an affordable energy system

∽50% of energy system cost increase are concentrated in the power sector
Increase of annual system cost from avg. 2019-2021 until 2035 in the EU reference scenario
B€, real 2023, EU27



WW Hydrogen dependent

<sup>1</sup> Grid, storages and production facilities | <sup>2</sup> Grid and storages Source: REPowerEU, TYNDP 2024, E.ON Analysis



### Less hydrogen also means less grids & RES



For each *euro we invest* into electrolyzers we need to *invest 3 euros* in RES and *I euro* in grids.

### Costly hard-to-abate solutions need to be adjusted reflecting demand

Hydrogen at scale is required much later than expected  $H_2$  demand<sup>1</sup>,TWh (HHV), EU27



<sup>1</sup> Excl. hydrogen for production of derivates, e.g., e-fuels, naphtha. <sup>2</sup> Hydrogen demand for 2030 of the EU Reference linear interpolated. Source: REPowerEU, TYNDP 2024, E.ON Analysis

Adjust **Core grid** planning with **realistic demand** for an affordable ramp-up

## **Step 3:** Don't trip on the last mile to net zero and develop necessary option space in time

#### The known and unknown of deep decarbonisation





## CCS cost advantage makes it a pivotal element for the last 🧳 🖻 🖃 mile

CCS offers a more cost-effective alternative to hydrogen in baseload applications<sup>1</sup>

 $CO_2$  abatement cost across expensive-to-abate applications, EU27 in 2040, €/tCO<sub>2</sub>e, real 2023



Long lead times in hydrogen and  $\rm CO_2$  infrastructure

Build & Planning Time, years



<sup>1</sup> Baseload: Heat or power generation designed for continuous operation, providing a stable and consistent supply of electricity to meet steady demand. | Source: E.ON Analysis



## CCS is pivotal to decarbonise hard-to-abate and offset long-term residual emissions

#### **CCS and offsets become important from 2035 onwards** Projected emissions, EU27, MtCO<sub>2</sub>e

Negative emissions are *indispensable* for reaching *net zero*.

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Source: E.ON Energy Playbook scenario

## Following the three core steps yield significant improvements towards affordable energy



### Lower unitary costs for power, reducing costs for electrified consumers



<sup>1</sup> Defined as total cost of power system divided by total power generation. | Source: E.ON Energy Playbook scenario



### Lower energy investments, increasing affordability of the transition

240% Peak cut and delayed by ~6 years 220% 200% -27% 180% 1 Tn € less 160% investments until 2040 140% 120% 100% 2025 2030 2035 2050 2040 2045

Energy investment index<sup>1</sup>, 2021=100%, EU27

- EU Reference - Energy Playbook

<sup>1</sup> The index is calculated by dividing annual energy-related investments by the investments in 2021, all adjusted to 2023 real terms. The EU Reference scenario includes targets and projections from REPowerEU & EU Impact Assessment. | Source: E.ON Analysis



### Lower energy system costs, saving mounting costs for society

**Cost savings of the Energy Playbook compared to EU Reference scenario** 2025 – 2050, real 2023, EU27



**1.5 trillion € saved**until 2050 means on average **300 € less**per household every year

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Source: E.ON Energy Playbook

# The energy transition is a goal worth fighting for

## The energy transition will make the EU more resilient and reduce dependencies

Energy transition will make EU independent from energy imports

Allocation of energy system cost in percentage, EU27







Fossil Fuels



